



Sambhrama

40

Years

Celebrating Excellence



Global Scale
Local Focus
Technology Driven

Quarterly Press Release & Presentation

Enabling a World in Motion

August 9th, 2025

FY26 Q1

Disclaimer on any Forward-Looking Statements

This press release may contain forward-looking statements. Such statements are based on current expectations, estimates, and projections. These statements involve risks and uncertainties, including economic conditions, competitive dynamics, and regulatory developments, that may cause actual results to differ.

The Company undertakes no obligation to update any forward-looking statements, except as required by applicable law.

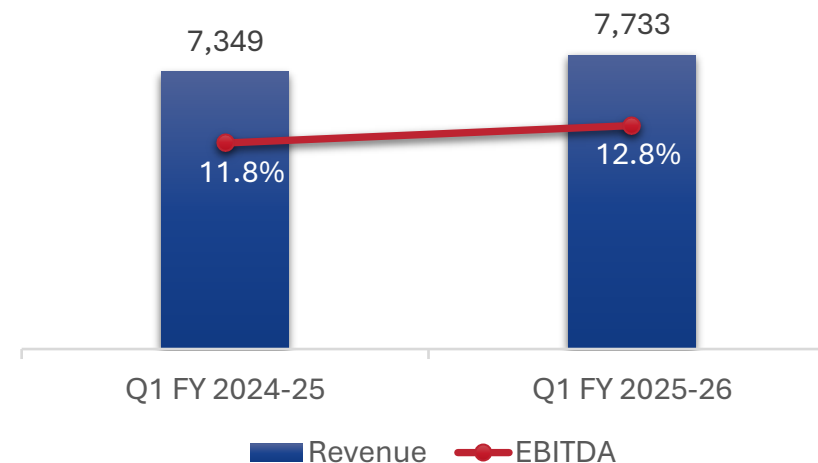
Business Update

- The overall Indian automotive sector grew at 1.5% for the quarter. Passenger Vehicles growth has been 3.4%, and 2-wheeler segment grew by 0.7%.
- Global automotive and non-automotive segments continue to face challenges due to geopolitical uncertainties and conflicts.
- US tariffs is a significant matter of concern as clarity is yet to emerge on the quantum of such tariffs. Tariff impacts will be passed on to the customers, but it may take time to understand the impact and receive payments
- Rare earth export restrictions in China, especially relating to magnets, are an additional cause of concern for the industry.
- Consolidated revenues (excluding SCS) grew 5% and standalone revenue grew 3.5% for the quarter, ahead of industry growth.
- The consolidated EBITDA, grew by 15% and on a standalone basis de-grew by 6.5% for the quarter.
- There has been a robust consolidation at Suprajit Controls Division(SCD) showing a marked improvement in margin performance during Q1 (excluding SCS)
- During the quarter company has announced the completion of second tranche of acquisition of the business of Stahlschmidt Cable Systems (SCS) pertaining China and Canada effective 1st June 2025. With this, the entire SCS transaction was successfully concluded in the quarter.

Consolidated and Standalone Highlights for the Quarter

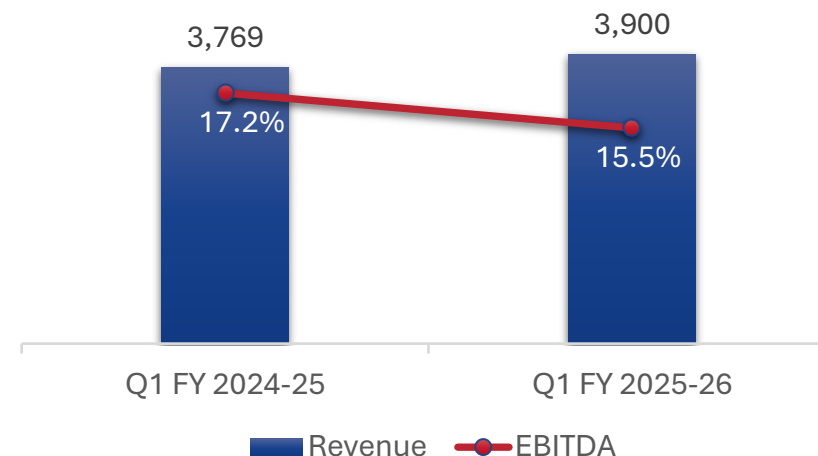
Consolidated

Consolidated (Excluding SCS)	Q1 FY 2024-25	Q1 FY 2025-26	Growth
Revenue	7,349	7,733	5.2%
EBITDA	864	993	15%
EBITDA %	11.8	12.8	



Standalone

Standalone	Q1 FY 2024-25	Q1 FY 2025-26	Growth
Revenue	3,769	3,900	3.5%
EBITDA	647	605	-6.5%
EBITDA %	17.2%	15.5%	



Note:

- Values in Million INR
- Revenue and EBITDA are operational and excludes non-operational income/ expenses, forex gain/ loss, one off items & acquisition expenses etc.

Group Debt & Investment

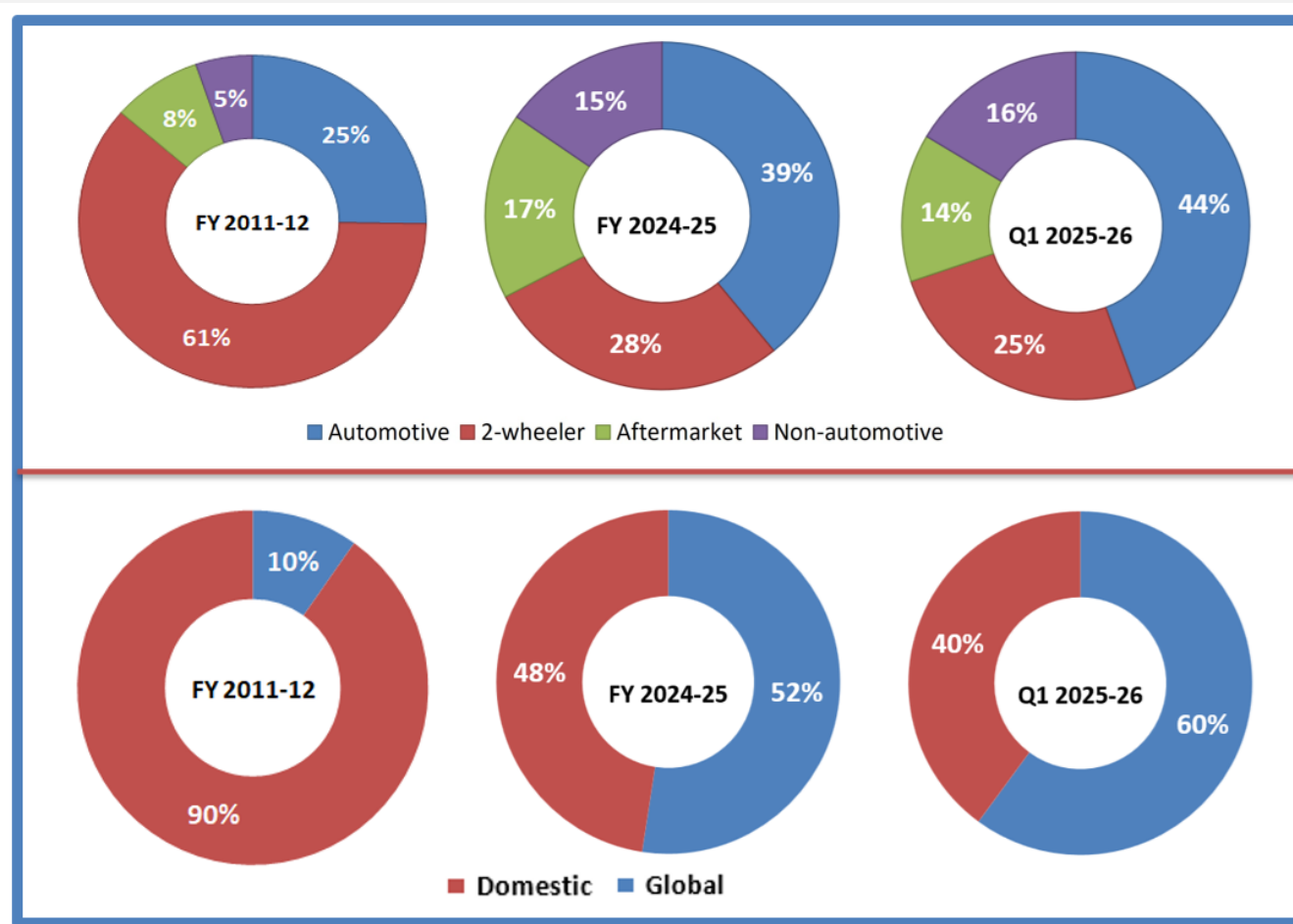
Group Debt	Mar-25	June-25
Long Term	2,056	2,018
Short Term	4,515	4,717
Total	6,571	6,735

Group Investment	Mar-25	June-25
Investment in Mutual Funds & Bonds	2,513	2,568

Note:

- Values in Million INR

Sector and Geographical Transformation:



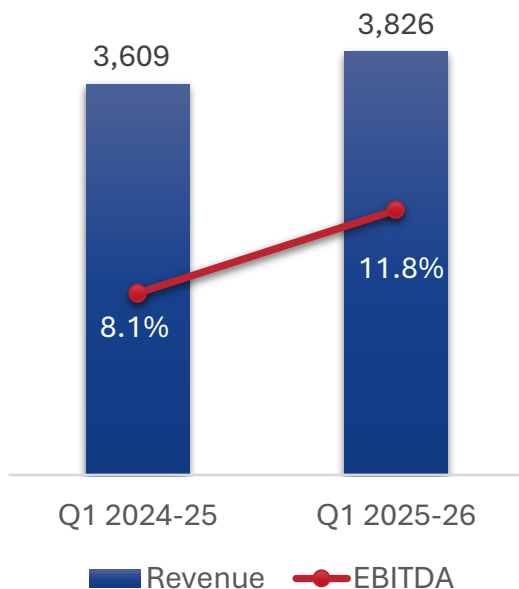
Updates

**Quarterly Highlights
By Division**

Suprajit Controls Division (SCD, Excluding SCS)

SCD manufactures cables in India, Mexico, USA, Hungary, Morocco and China to serve all customers outside India & South Asia.

For The Quarter



SCD	Q1 2024-25	Q1 2025-26	Growth
Revenue	3,609	3,826	6%
EBITDA	291	452	55.2%
EBITDA (%)	8.1%	11.8%	

Note:

- Values in Million INR
- Revenue and EBITDA are operational and excludes non-operational income/expenses, forex gain/ loss, one off items & acquisition expenses etc.

Highlights

- › SCD's revenue grew at 6% as compared to same quarter last year.
- › EBITDA growth for the quarter was 55% and EBITDA margin was 11.8%, clearly indicating a significant turnaround at SCD.
- › As announced through the business update dated 16th July 2025, the restructuring activities as outlined are progressing well.

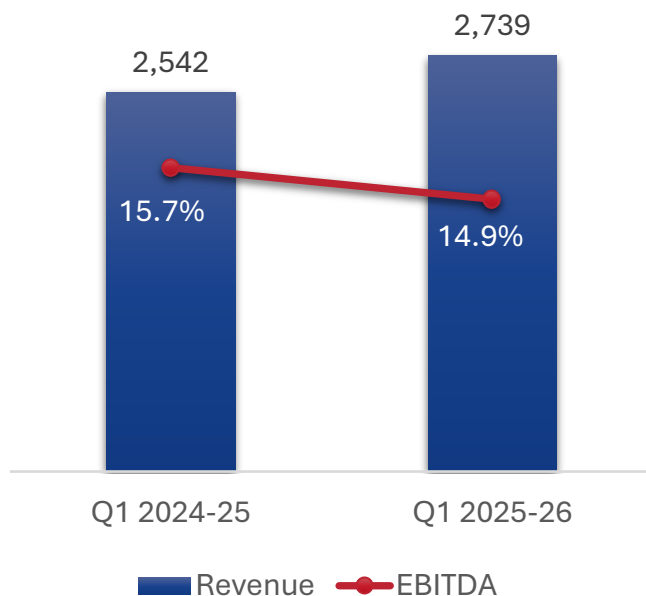
Outlook

- › The tariff uncertainties continue. However, the division is confident that additional tariff impacts will be passed on to the customers after due negotiation with the customers.
- › The division continues to win new contracts.
- › The restructuring of SCS and SCD, as announced, is expected to yield the benefits from Q4 onwards.
- › SCD awaits US tariff notifications to understand impact in detail. Customers in principle agree to pay tariffs but there maybe timing affects till tariffs are jointly understood and recovered. In the mid and long term, we are working closely with customers on various mitigation plans.

Domestic Cable Division (DCD)

DCD supplies cables from manufacturing plants in India to serve all clients in India and South Asia (Bangladesh, Nepal, Sri-Lanka).

For The Quarter



DCD	Q1 2024-25	Q1 2025-26	Growth
Revenue	2,542	2,739	7.7%
EBITDA	398	408	2.6%
EBITDA %	15.7%	14.9%	

Note:

- Values in Million INR
- Revenue and EBITDA are operational and excludes non-operational income/expenses, forex gain/ loss, one off items & acquisition expenses etc.

Highlights

- › DCD reported a growth of 7.7% ahead of the industry growth.
- › Operational EBITDA was at 14.9%, slightly lower than last year. This is largely due to the increases in the headcount, both at STC and Corporate, increased IT implementation/licensing costs to implement “One Suprajit” strategy, etc.
- › The aftermarket growth has been strong and ‘beyond cables’ projects had good traction.

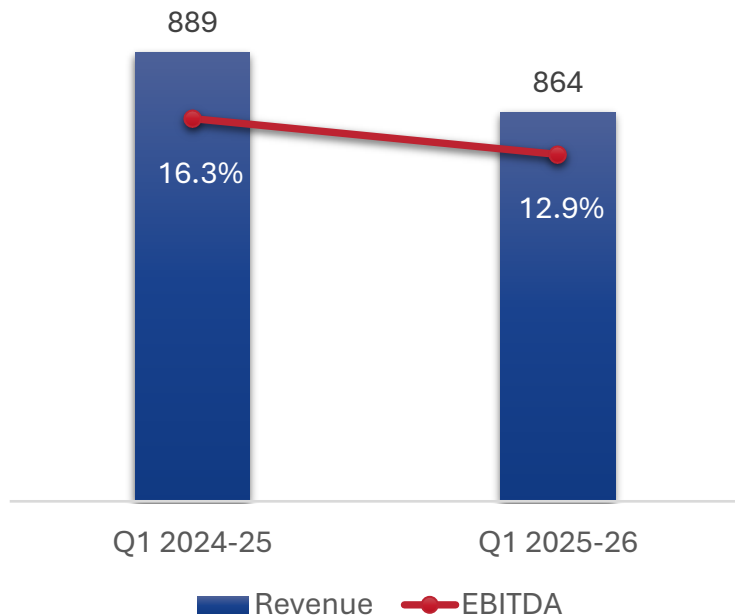
Outlook

- › DCD will continue to pursue ‘beyond cables’ and strengthen its position within cable business both in OEM and aftermarket segments.

Phoenix Lamps Division (Consolidated, PLD)

PLD supplies automotive halogen lamps from 3 facilities in India and Luxlite warehouse in Luxembourg to Aftermarket and OEMs

For The Quarter



PLD	Q1 2024-25	Q1 2025-26	Growth
Revenue	889	864	-2.8%
EBITDA	144	111	-22.8%
EBITDA%	16.3%	12.9%	

Note:

- Values in Million INR
- Revenue and EBITDA are operational and excludes non-operational income/expenses, forex gain/ loss, one off items & acquisition expenses etc.

Highlights

- PLD reported a slightly weak quarter with lower margin. The conflict in the Middle East had an impact for the quarter, due to which higher margin Trifa brand sales dropped significantly.
- India business remained steady
- First shipments to a large US department store chain marking entry to an important global market and customer

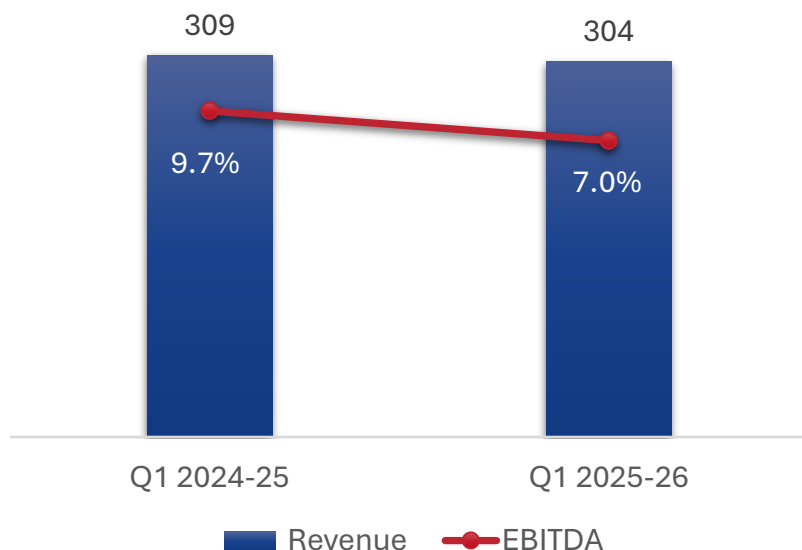
Outlook

- The modest drop in business is due to certain order cancellations from Middle East and African countries, for Trifa branded products. This is expected to continue for another quarter or so.

Suprajit Electronics Division (SED)

SED supplies speedometers and Digital clusters from manufacturing plants in India to serve all clients in India.

For the Quarter



SED	Q1 2024-25	Q1 2025-26	Growth
Revenue	309	304	-1.5%
EBITDA	30	21	-28.7%
%	9.7%	7%	

Note:

- Values in Million INR
- Revenue and EBITDA are operational and excludes non-operational income/expenses, forex gain/ loss, one off items & acquisition expenses etc.

Highlights

- Operations were affected due to volume reduction from one of the major customers during the past 2-3 quarters, leading to a low utilization of the plant.
- The drop of sales to this customer, was partially offset by ramp ups of sales to SCD, and a new throttle sensor business to a top 3W OEM
- SED had flat quarter. Operating EBITDA for the quarter was 7% as against 9% same quarter last year.

Outlook

- EV space has witnessed major changes in leadership and intense competition. However, new wins and opportunities both domestic and export markets indicate good growth in the coming quarters. These orders are expected to fill capacities recently created through second SMT line.
- The success of SED products within SCD plants in Matamoros and Siófok, as well as contract wins with global off-highway customers, shows good traction for the division. With new projects launched and a focus on improving capacity utilization, the division is expected to consolidate margins with growth in the coming quarter.

Suprajit Technology Center (STC)

- › STC is working closely with Blubrake on ABS development, for Indian 2-wheeler industry. In light of recent announcement of mandatory ABS in two wheelers, this technology assumes particular significance.
- › STC new building expected to open its doors in 2026 and can house more than 200 engineers.
- › STC continues to work closely with group's various divisions on multiple long-term projects across braking, actuators, electronics, and back office

Acquisition of Stahlschmidt Cable Systems (SCS)

- › During the quarter, the second tranche of SCS, involving China and Canada was completed. SCS Q1 results include 1 month's (June) operation of these assets as well:

Particulars	Q1 2025-26	March 2025 (9 m)
Revenue	897	1,713
EBITDA	(176)	(490)
%	(19.6%)	(28.6%)

- › Relocation of the warehouse from Germany to Hungary was completed in June, 2025. The new warehouse at Hungary is getting fully established.
- › Operations at Morocco continues to improve as planned.
- › The closure of the Poland plant completed successfully with the completion of voluntary winding up.
- › Rationalization of head counts in Germany continues as planned.

Outlook

- › The assimilation, consolidation and restructuring of acquired entities and assets is the current focus. It is progressing well.
- › SCS China and Canada are expected to yield positive results. The consolidated results of SCS assets is expected to be EBITDA positive by Q4 of the current year.



General Updates

- › Suprajit has completed SAP Implementations across 5 entities covering 7 plants and 4 countries. 15 plants across India, US, Europe and China are scheduled for coming 12 months
- › Talent Acceleration and Succession Charter (TASC) launched to identify and improve talent development across company. After successful first batch of Chairman's Club, a second batch of young High-Performance individuals have been identified for coaching, mentoring and professional growth
- › On May 11, 2025 - Suprajit celebrated 40 incredible years since our founding with a true global "Sambhrama".



Contact Information

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https://www.suprajit.com/financials/	

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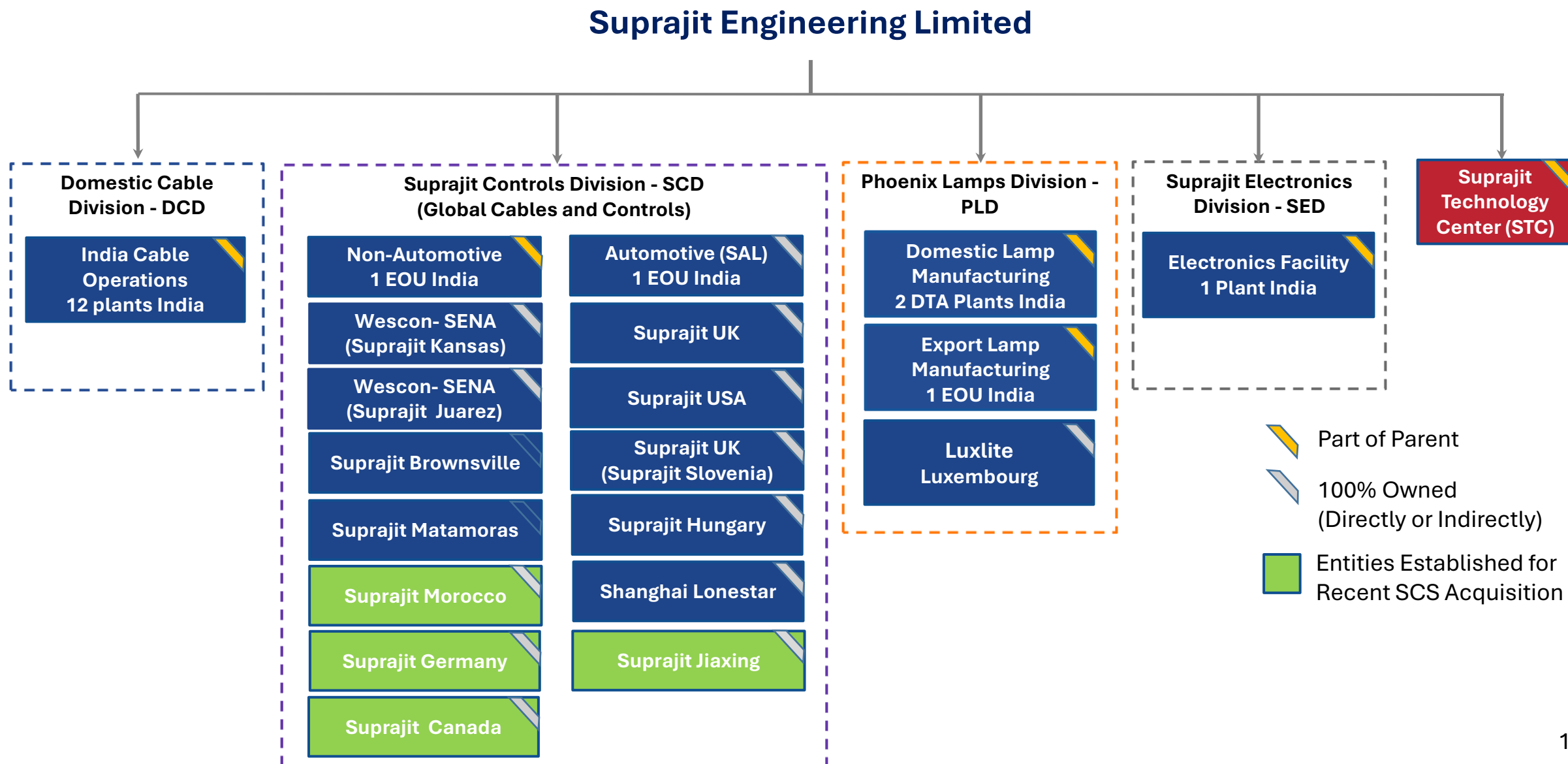
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Additional Information

**Company Highlights
& FAQ**

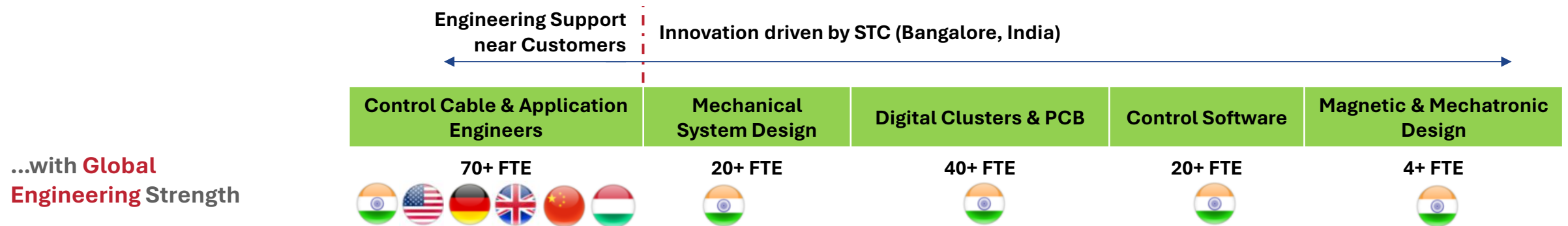
*More detailed information is available on our Website through our Company Presentation at:
<https://suprajit.com/investors/presentation/>*

Suprajit Group by Legal Entity and Division



Suprajit Technology Center

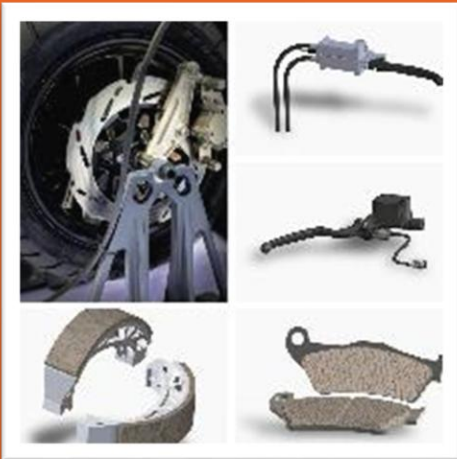
- STC drives divisions to move “beyond cables” to customer actuation
- 150+ Full time employees (FTE) for pure R&D
- Owned technologies with no market restriction
- R&D centered in India – deploying technologies globally
- Focus: Products that enhance or replace existing products



Driving Three “Beyond Cable” Product Lines:

Braking & Brake Release

- ✓ Brake Cables to Complete Braking & Brake Release Systems



Digital Clusters & Sensors

- ✓ Speedometer Cables to Digital Clusters
- ✓ Throttle Cables to eThrottle and Sensors



Actuation Systems

- ✓ Seat, Steering, Fuel/Charger Lid Cables to respective Actuators



STC works with Divisions to provide premium products and systems to their customers

Digital Clusters & Sensors

Customers in Production



Products



TFT



PMVA Colour LCD



LCD + Stepper Motor Screen



Throttle Position Sensor + Switch Cube



Rotary Sensor for Thumb/Foot Throttle

Manufacturing Location: SED 

Actuators (Motor and Solenoid)

Customers in Production



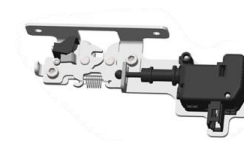
Products



Seat Latch Actuators (4W)



Seat Tumble and Fold Control



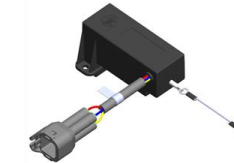
Seat Latch Actuators (2W)



Headrest Fold Actuator



Electro-mechanical Clutches



Charging Gun Lock Actuator



Steering Lock Actuators

Manufacturing: SCD & SED



Braking & Brake Release Systems

Customers in Production



Combined Braking Systems



In partnership with
blubrake

Anti-lock Braking System



Railway/Metro Brake Release Systems



Parking Brake Systems

Manufacturing Location: DCD + SCD (U9) 

FAQ

Frequently Asked Questions from Our Investor Community

*More detailed information is available on our Website through our Company Presentation at:
<https://suprajit.com/investors/presentation/>*

Investor FAQ

Q1: What products does Suprajit supply?

- **A:** Suprajit started supplying mechanical control cables in 1985 and is today arguably the largest manufacturer of control cables in the world (by volume) producing more than 300 million cables a year. Control cables have 20+ applications in a car (door, seat, fuel/charge lid, hood, pkb, hvac, window) and 5+ applications (brake/throttle/seat/speedometer/clutch) in 2-wheelers and off-highway vehicles (metro/tractors/garden/construction) equipment.
- Suprajit is also the third largest manufacturer of halogen lamps globally by volume, producing over 80 million lamps per year. This is majorly in aftermarket product in India and Globally.
- Majority of Suprajit revenue comes from control cables and connected products, while the remaining comes from halogen lamps, and new technologies like actuators and electronics. This is set to change in coming years with our traction in new technologies.

Q2: How is Suprajit positioning itself amid global economic shifts and the EV transition?

- **A:** Suprajit has a long-stated policy to “De-Risk and grow Profitably”. This leaves us with well positioned with long-term advantages to counter current/future trends:

Global Footprint: Leveraging onshore, nearshore, and offshore models to serve markets in the US and Europe effectively based on customer risk-value-benefit. This strategy has been very attractive to customers, bring record global contracts in recent years.

EV Readiness: Our products are generally Drivetrain/EV agnostic as control cables are usually the lowest cost option for actuation. Certain threats like reduction speedometer/throttle cables are mitigated by our SED product portfolio and add significant growth potential.

Product Diversification: Our diverse range of products ensure reduced risk of product dependence. Our focus on premiumization and systems at our tech center, ensure we are ready for changes and adding far more value to the customer.

Market Diversification: Suprajit’s strong diversified market across Passenger Vehicle, Off-Highway, 2 & 3-Wheeler, and Aftermarket means no customer of has more than 10% of Suprajit revenue. Suprajit supplies to a majority of OEMs, and Tier-1s, across India, US, and Europe.

Investor FAQ

Q3. What is the organic and inorganic growth strategy of Suprajit?

› Organic:

Technology: Our Tech center is driving premium products across 3 product lines (Actuation, Electronics & Sensors, Braking & Brake Release) to enhance our strong cable portfolio

Geographic: Globally, our exposure to Japanese, Chinese, Korean customers are low – but these customers see great advantage in our near-shore, off-shore capabilities and we are actively winning business directly and indirectly. In India, our lower exposure to direct Japanese OEMs is addressed by our “Suprajit Chuhatsu Cable Systems” JV

Technology Partnerships: With our India and global customer reach, manufacturing expertise, inhouse electronics, and strong R&D team, multiple partners are interested in using us as a pipeline for new technologies. Our first such partnership is with Blubrake – an Italy based ABS startup, who have trusted us to bring their technology to India, China, Brazil and South-East Asia.

› **Inorganic:** Suprajit has made 8 acquisitions. This has been through share-deals, asset deals, carve outs, mergers, etc – giving us a wealth of experience in inorganic growth. Our inorganic strategy has been simple, acquire control cable businesses outside India to augment our customer reach and scale. Acquire specific technology leaders in India inline with our Organic growth strategy.

Q4: What is the growth forecast of Suprajit for the next 5 years

- › Suprajit avoids giving forward looking statements due to the unpredictability of global and India markets. However, with our balanced exposure to automotive, two-wheeler, off-highway and aftermarket, Suprajit has been known for consistently beating industry regardless of sector specific trends.
- › We target to grow our consolidated business by 5-10% better than global industry growth (5-year average) – while maintaining our strong double-digit margins.



Contact Information

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Thank You