Suprajit

Global Scale · Local Focus · Technology Driven

Quarterly Press Release and Presentation

6th Aug 2026

FY27 Q1

Disclaimer on any Forward-Looking Statements

This press release may contain forward-looking statements. Such statements are based on current expectations, estimates, and projections. These statements involve risks and uncertainties, including economic conditions, competitive dynamics, and regulatory developments, that may cause actual results to differ.

The Company undertakes no obligation to update any forward-looking statements, except as required by applicable law.

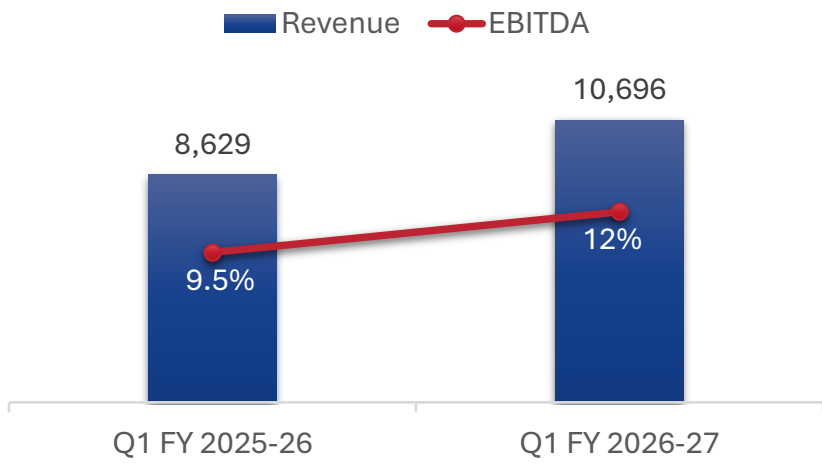
Business Update

- The overall Indian automotive sector grew by 22.1% during the quarter. Passenger Vehicles growth was 16.8%, and two-wheeler segment grew by 22.8%. Global automotive and nonautomotive markets had a muted quarter.
- The geopolitical conflict in the Middle East continues. Higher oil and commodity prices had its impact during the quarter.
- Certain trade restrictions and the global shipping crisis continue to add to the uncertainties in business.
- There have been significant wage increases in India clubbed with labor shortages across India due to issues like labor unrest in NCR region, elections in multiple states, etc. This has resulted in higher employee and admin costs in India operations.
- Passing of both raw material and wage increases to customers at ICM and PLE divisions is delayed and has affected the quarterly results. This is expected to normalize in the next two quarters.
- The overall operating performance of the company, including SCS, for the quarter has been good, with consolidated revenue growing by 24% and EBITDA growing by 57.5%.
- The Company has achieved highest quarterly operating revenue of Rs.1070 Cr for the quarter.
- Revenue growth in GCM at 27.6% is much higher than global growth. ICM grew at 20.8%.
- SED grew by 48% showing continued strong momentum during the quarter.
- As informed in the earlier Press Release, SCS financials are now clubbed with GCM.
- Various tariff recoveries from customers and government agencies are ongoing.

Consolidated and Standalone Highlights for the Quarter

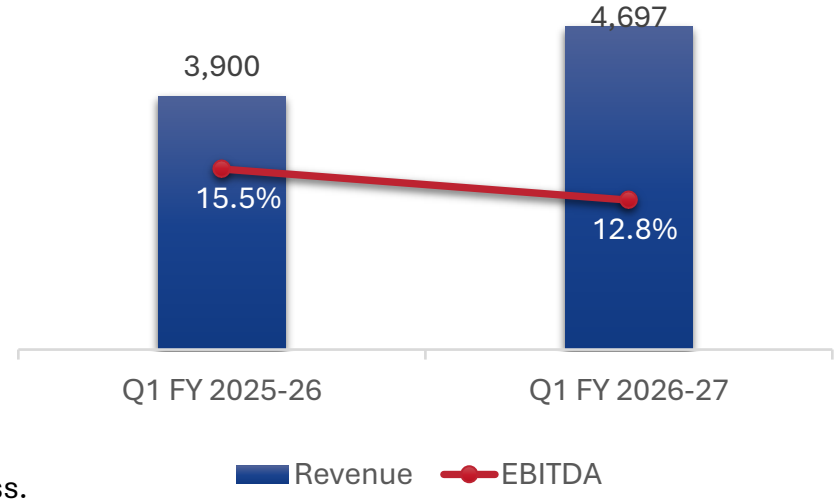
Consolidated

Consolidated (Including SCS)	Q1 FY 2025-26	Q1 FY 2026-27	Growth
Revenue	8,629	10,696	24%
EBITDA	817	1,287	57.5%
EBITDA %	9.5%	12%	



Standalone

Standalone	Q1 FY 2025-26	Q1 FY 2026-27	Growth
Revenue	3,900	4,697	20.4%
EBITDA	605	603	-0.3%
EBITDA %	15.5%	12.8%	



Note:
- Values in Million INR
- Above Operational EBITDA is without considering all non-operational income/ expenses & forex gain/ loss.
- Previous year's figures have been regrouped. Consolidated and GCM figures include SCS.

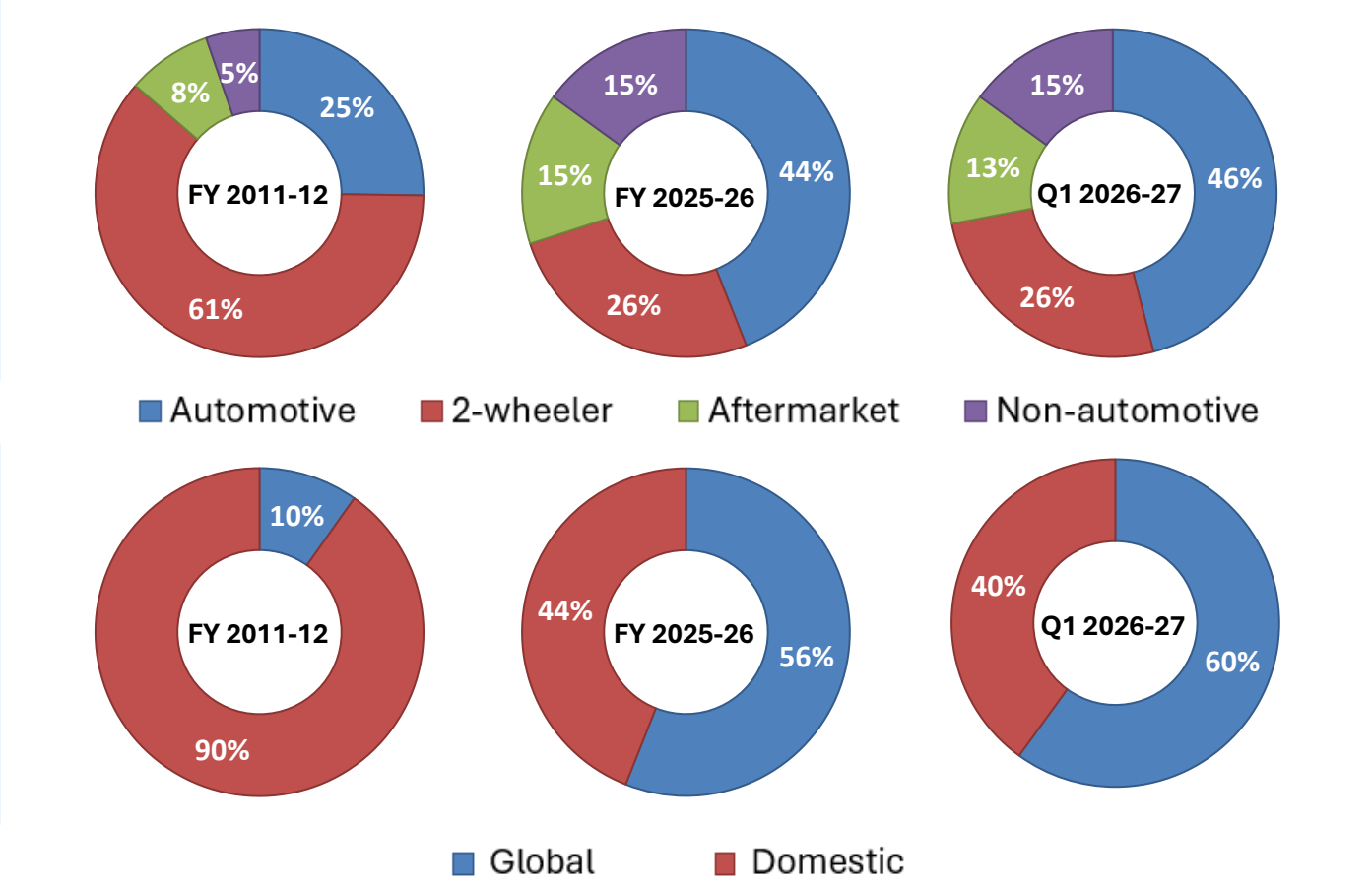
Group Debt & Investment

Group Debt	Mar-26	June-26
Long Term	2,238	2,199
Short Term	5,612	5,556
Total	**7,850**	**7,755**

Group Investment	Mar-26	June-26
Investment in Mutual Funds & Bonds	**2,365**	**2,431**

Note:
- Values in Million INR

Sector and Geographical Transformation:



Updates

Quarterly Highlights

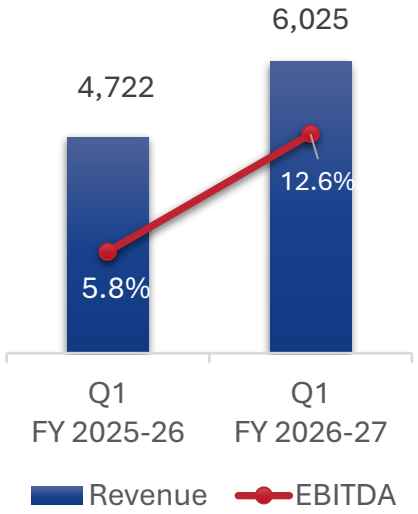
By Division

Global Cables & Mechatronics Division including SCS (GCM)

[Formerly known as Suprajit Controls Division (SCD)]

GCM manufactures cables in India, Mexico, USA, Hungary, Morocco and China to serve all customers outside India & South Asia.

For the Year Ended



GCM	Q1 2025-26	Q1 2026-27	Growth
Revenue	4,722	6,025	27.6%
EBITDA	276	758	174.6%
EBITDA %	5.8%	12.6%	

Note:

- Values in Million INR
- Above Operational EBITDA is without considering all non-operational income/ expenses & forex gain/ loss.
- Previous year's figures have been regrouped. Consolidated and GCM figures include SCS.

Highlights

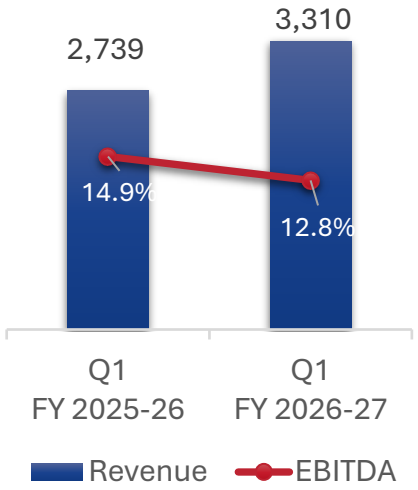
- Revenue growth for the quarter was 27.6%, indicating many new project ramp-ups and against the background of muted global growth
- EBITDA margin for the quarter was 12.6%, a growth of 174.6% over Q1 of last year.
- GCM had a significant inflow of new business wins in Q1 across China, Mexico, and India.
- GCM successfully completed all major restructuring within the division at the end of March 2026.
- US OEMs and China's largest OEM are the key drivers of growth this year and continue to ramp up well.
- Operational results clearly show a significant improvement post restructuring, with significant revenue growth and margin improvements.

India Cables & Mechatronics (ICM)

[Formerly known as Domestic Cable Division (DCD)]

ICM supplies cables from manufacturing plants in India to serve all clients in India and South Asia.

For the Year Ended



ICM	Q1 2025-26	Q1 2026-27	Growth
Revenue	2,739	3,310	20.8%
EBITDA	408	425	4.2%
EBITDA %	14.9%	12.8%	

Note:

- Values in Million INR
- Above Operational EBITDA is without considering all non-operational income/ expenses & forex gain/ loss.

Highlights

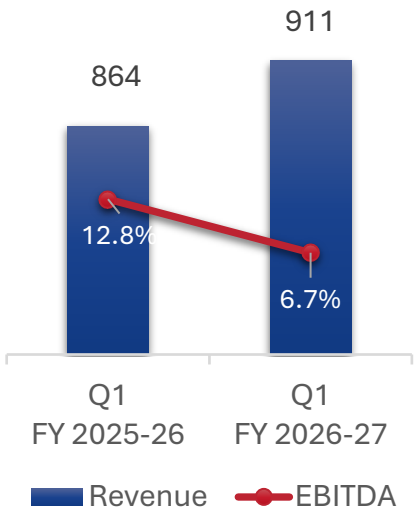
- ICM had revenue growth of 20.8% for the quarter, showing all-round improvements in OEM and aftermarket businesses.
- Operational EBITDA grown at 4.2% for the quarter. This is largely due to the timing issue of raw material and wage increases that are to be passed on to customers. This process is expected to complete in Q2 and Q3 of the current year. Margins are expected to improve over this period.
- Beyond cables projects continue to ramp up well. Braking products such as CBS grew by over 110%, Brake Shoes and pads by over 80%. Multiple further project wins expected to strengthen this product vertical.

Phoenix Lighting & Electricals (PLE)

[Formerly known as Phoenix Lamps Division (PLD)]

PLE supplies automotive halogen lamps from 3 facilities in India and Luxlite warehouse in Luxembourg to Aftermarket and OEMs.

For the Year Ended



PLE	Q1 2025-26	Q1 2026-27	Growth
Revenue	864	911	5.4%
EBITDA	111	61	-45%
EBITDA %	12.8%	6.7%	

Note:

- Values in Million INR
- Above Operational EBITDA is without considering all non-operational income/ expenses & forex gain/ loss.

Highlights

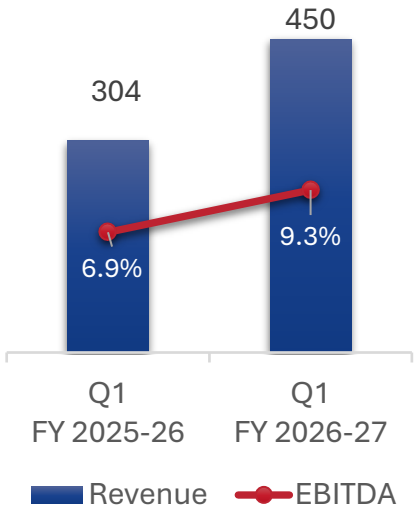
- Operating revenue increased by 5.4% for the quarter.
- Operating EBITDA declined for the quarter largely due to strategically delayed price increases in the aftermarket business.
- With the implementation of new prices in the current quarter, margins are expected to recover in Q2 and Q3 both in OE and aftermarket businesses.
- Trifa brand sales to Middle East continues to be subdued.
- PLE has started ramping up deliveries to USA's largest retailer who has awarded significant additional business.

Sensors, Electronics & Displays (SED)

[Formerly known as Suprajit Electronics Division (SED)]

SED supplies Digital clusters & Electronic products from manufacturing plant in India to serve all clients.

For the Year Ended



SED	Q1 2025-26	Q1 2026-27	Growth
Revenue	304	450	48%
EBITDA	21	42	100%
EBITDA %	6.9%	9.3%	

Note:

- Values in Million INR
- Above Operational EBITDA is without considering all non-operational income/ expenses & forex gain/ loss.

Highlights

- The operating revenue grew by 48% for the quarter due to ramp-ups in new projects.
- The operating EBITDA grew by 100% for the quarter; a marked improvement compared to last year.
- Business momentum continues to be strong in digital clusters and electronic throttle grips.
- Considering the new business wins, SED is undertaking a capacity expansion plan.
- Won Mahindra last mile mobility award for Extraordinary Performance for 2025 and from ACMA for “Engineering Excellence TPM practice”

Suprajit Technology Center (STC)

- STC continues to launch new programs for its products including digital clusters, throttle grips, actuators, sensors, braking products, etc., through various divisions.
- The development of ABS with Blubrake and the launch of sunroof cables are progressing satisfactorily.
- STC and ICM were jointly awarded the Most Innovative Supplier award by Ather.
- The new STC building is progressing well and is expected to be completed during the third quarter of this year.

Outlook for the Group

- The ongoing turmoil and conflicts in the Middle East remain a major cause for concern during the current year. This has led to an increase in oil prices, leading to commodity price increases, inflationary pressures, transportation challenges and supply shortages. A delayed resolution of these conflicts could add to business uncertainties.
- The margin impact in ICM and PLE is expected to be temporary.
- The overall guidance provided in the earlier Press Release dated 25th May 2026 holds good, despite cost push inflation, for the year.

Awards and Recognitions

Bajaj JIPM Excellence award for TPM

TVSM Platinum award TPM Process in QM pillar

Mahindra Supplier Excellence award for Extraordinary Efforts

ACMA award for Excellence in Manufacturing (SED)

Ather Valued Partnership for Innovation

Thank You

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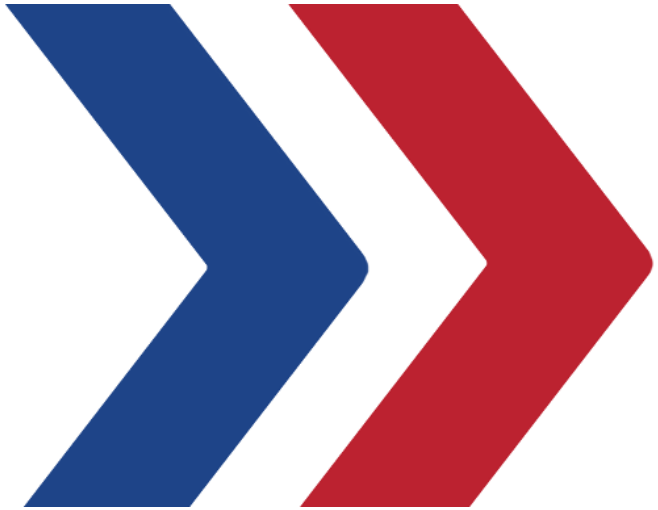
Suprajit

Additional Information



Company Highlights & FAQ

More detailed information is available on our Website through our Company Presentation at:
https://suprajit.com/investors/presentation/

Our New Division Nomenclature

DCD is now ICM

India Cables & Mechatronics

- Focus: Customers in India or manufacturing in India
- Covers: Core control cable technology with added focus of mechanical systems (latches, levers, etc) and cable based mechatronics (electro-mechanical actuators). STC and corporate functions are also covered in this Division,

SCD is now GCM

Global Cables & Mechatronics

- Focus: Global customers located outside India
- Covers: Core control cable technology with added focus of mechanical systems (latches, levers, etc) and cable based mechatronics (electro-mechanical actuators)

PLD is now PLE

Phoenix Lighting & Electricals

- Focus: Global customers and retailers
- Covers: Core Halogen range with added focus on Stop & Tail, LED Drop-in and other lighting and electrical products

SED stays SED

Sensors, Electronics & Displays

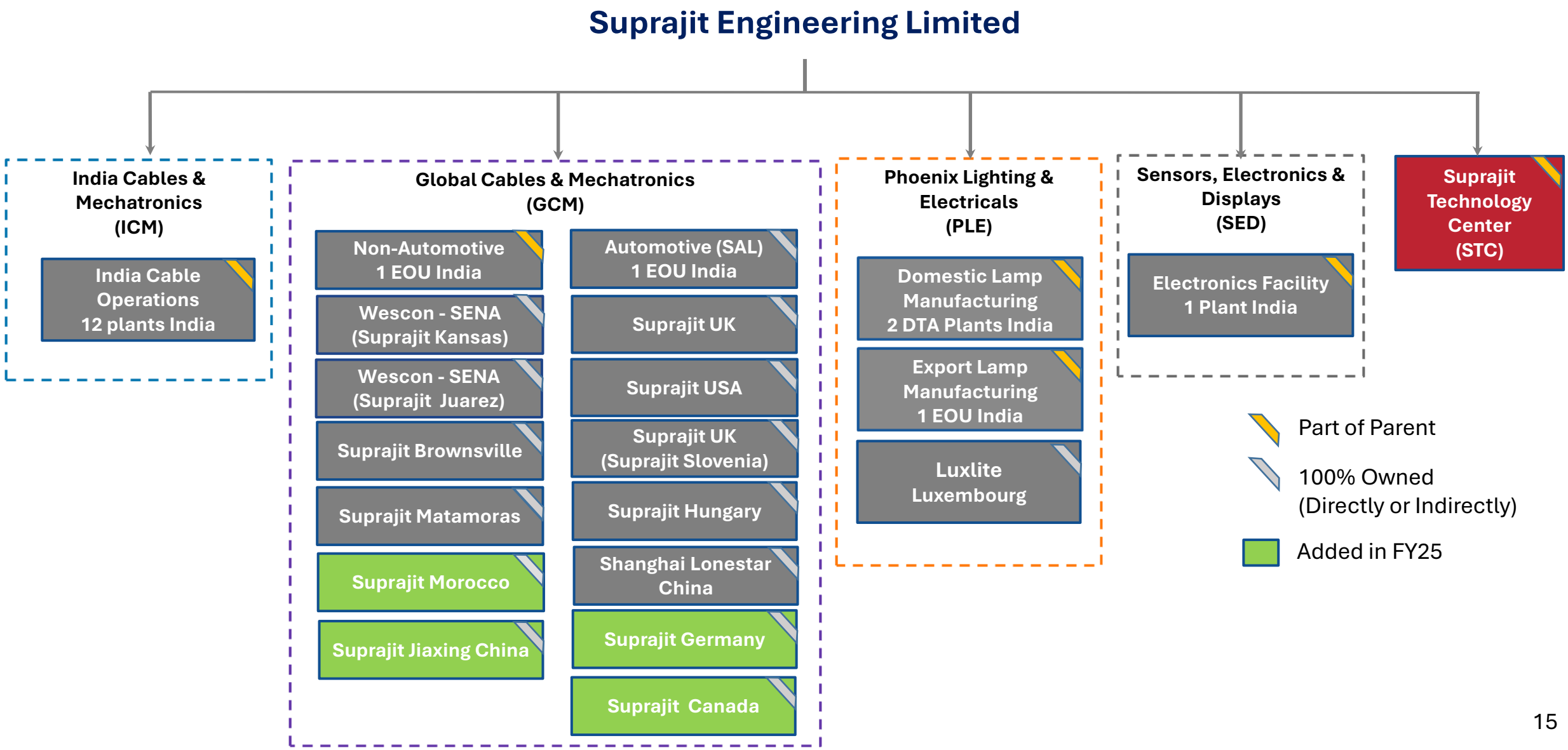
- Name remains same but now represents products
- Covers: Broad range of proprietary displays, sensors, actuators and other electronics for our global customers

Accelerated by STC

Suprajit Technology Center

- R&D Center supporting all divisions with IP and expertise in Braking, Actuators, Sensors, Electricals, & Displays
- Global reach with teams in all geographies

Suprajit Group by Legal Entity and Division



Suprajit Technology Center

- STC drives divisions to move “beyond cables” to customer actuation
- 150+ Full Time Employees (FTE) for R&D
- Owned technologies with no market restriction
- R&D centered in India – deploying technologies globally
- Focus: Products that enhance or replace existing products
- Strong IP Development: 43 Patents filed and 14 Successfully Granted.

Engineering Support near Customers ← → **Innovation driven by STC (Bangalore, India)**

Control Cable & Application Engineers	Mechanical System Design	Digital Clusters & PCB	Control Software	Magnetic & Mechatronic Design
70+ FTE	20+ FTE	40+ FTE	20+ FTE	4+ FTE

...with **Global Engineering** Strength

Driving Three “Beyond Cable” Product Lines:

Braking & Brake Release

- ✓ Brake Cables to Complete Braking & Brake Release Systems

Sensors, Electronics and Displays

- ✓ Speedometer Cables to Digital Clusters

- ✓ Throttle Cables to eThrottle and Sensors

Electro-Mechanical Actuation

- ✓ Seat, Steering, Fuel/Charger Lid Cables to respective Latches & Actuators (Motor/Solenoid)

STC works with Divisions to provide premium products and systems to their customers

Digital Clusters & Sensors

Customers in Production

Ultraviolette Automotive, MTD, Escorts, VST Tillers Tractors Ltd., Bad Boy, Toro, John Deere, TVS, Ampere, Ola Electric, TI India

Products

TFT

PMVA Colour LCD

LCD + Stepper Motor Screen

Throttle Position Sensor + Switch Cube

Rotary Sensor for Thumb/Foot Throttle

Electronic Foot Throttle

Manufacturing Location: Sensors, Electronics & Displays (SED)

Actuation Systems (Mechanical, Motor or Solenoid Based)

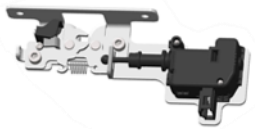
Customers in Production

Mercedes-Benz, Volvo, Ford, GM, Jaguar, Land Rover, Ola Electric, Ather, TVS, Honda

Products

Seat Tumble & Fold Actuators (4W)

Seat Fold Actuators

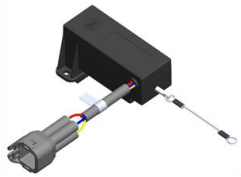


Seat Latch Actuators (2W)

Fuel Lid Actuator

Headrest Fold Actuator

Electro-mechanical Clutches



Charging Gun Lock Actuator

Steering Lock Actuators

Manufacturing Location: GCM & SED

Braking & Brake Release Systems

Customers in Production

Kubota, ALSTOM, BOMBARDIER, JOHN DEERE

TVS, HONDA, OLA ELECTRIC, AMPERE, ATHER

Products

Levers & Combined Braking Systems

Anti-lock Braking System

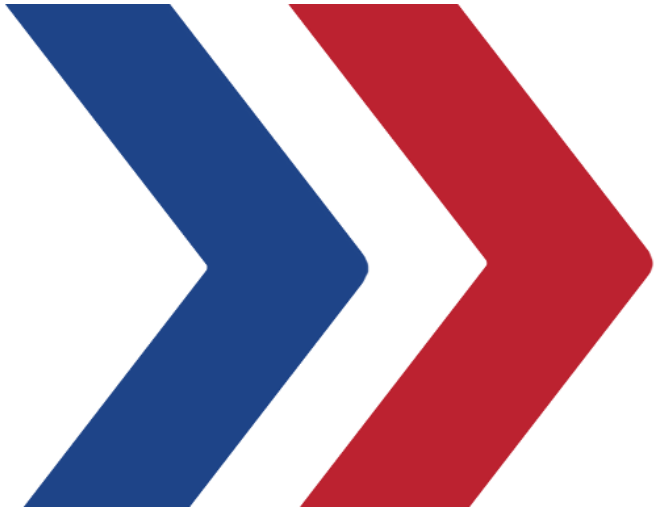
Railway/Metro Brake Release Systems

Friction Materials (Brake Shoes, Brake Pads)

Parking Brake Systems

Manufacturing Location: ICM, GCM (U9, Wescon)

FAQ



Frequently Asked Questions

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Investor FAQ

Q1: What products does Suprajit supply?

- **A:** Suprajit started supplying mechanical control cables in 1985 and is today arguably the largest manufacturer of control cables in the world (by volume) producing more than 300 million cables a year. Control cables have 20+ applications in a car (door, seat, fuel/charge lid, hood, pkb, hvac, window) and 5+ applications (brake/throttle/seat/speedometer/clutch) in 2-wheelers and off-highway vehicles (metro/tractors/garden/construction) equipment.
- Suprajit is also the third largest manufacturer of halogen lamps globally by volume, producing over 80 million lamps per year. This is majorly in aftermarket product in India and Globally.
- Majority of Suprajit revenue comes from control cables and connected products, while the remaining comes from halogen lamps, and new technologies like actuators and electronics. This is set to change in coming years with our traction in new technologies.

Q2: How is Suprajit positioning itself amid global economic shifts and the EV transition?

- **A:** Suprajit has a long-stated policy to "De-Risk and grow Profitably". This leaves us with well positioned with long-term advantages to counter current/future trends:

  Global Footprint: Leveraging onshore, nearshore, and offshore models to serve markets in the US and Europe effectively based on customer risk-value-benefit. This strategy has been very attractive to customers, bring record global contracts in recent years.

  EV Readiness: Our products are generally Drivetrain/EV agnostic as control cables are usually the lowest cost option for actuation. Certain threats like reduction speedometer/throttle cables are mitigated by our SED product portfolio and add significant growth potential.

  Product Diversification: Our diverse range of products ensure reduced risk of product dependence. Our focus on premiumization and systems at our tech center, ensure we are ready for changes and adding far more value to the customer.

  Market Diversification: Suprajit's strong diversified market across Passenger Vehicle, Off-Highway, 2 & 3-Wheeler, and Aftermarket means no customer of has more than 10% of Suprajit revenue. Suprajit supplies to a majority of OEMs, and Tier-1s, across India, US, and Europe.

Investor FAQ

Q3. What is the organic and inorganic growth strategy of Suprajit?

- **Organic:**

  Technology: Our Tech center is driving premium products across 3 product lines (Actuation, Electronics & Sensors, Braking & Brake Release) to enhance our strong cable portfolio

  Geographic: Globally, our exposure to Japanese, Chinese, Korean customers are low – but these customers see great advantage in our near-shore, off-shore capabilities and we are actively winning business directly and indirectly. In India, our lower exposure to direct Japanese OEMs is addressed by our "Suprajit Chuhatsu Cable Systems" JV

  Technology Partnerships: With our India and global customer reach, manufacturing expertise, inhouse electronics, and strong R&D team, multiple partners are interested in using us as a pipeline for new technologies. Our first such partnership is with Blubrake – an Italy based ABS startup, who have trusted us to bring their technology to India, China, Brazil and South-East Asia.

- **Inorganic:** Suprajit has made 8 acquisitions. This has been through share-deals, asset deals, carve outs, mergers, etc., giving us a wealth of experience in inorganic growth. Our inorganic strategy has been simple, acquire control cable businesses outside India to augment our customer reach and scale. Acquire specific technology leaders in India inline with our Organic growth strategy.

Q4: What is the growth forecast of Suprajit for the next 5 years

- Suprajit avoids giving forward looking statements due to the unpredictability of global and India markets. However, with our balanced exposure to automotive, two-wheeler, off-highway and aftermarket, Suprajit has been known for consistently beating industry regardless of sector specific trends.

- We target to grow our consolidated business by 5-10% better than global industry growth (5-year average) – while maintaining our strong double-digit margins.

Q5: Why higher Effective Tax Rate (ETR) in the Consolidated Financial statement?

- The higher Effective Tax Rate (ETR) in the Consolidated Financial statements of the Group is due to losses in some of the subsidiaries, which resulted in lower consolidated profit before tax. The taxes in consolidated financial statements consists of taxes of standalone entity and all subsidiaries wherein the profit before taxes are positive. The deferred tax assets in a few subsidiaries are not recognized on a prudent basis which led to higher ETR.

Thank You

Contact Information

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